



## Developing Successful Grants

*Mike DuBose, Martha Davis, Anne Black*

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## **Developing Successful Grants** Mike DuBose, Martha Davis, Anne Black

As president of Research Associates, a nationally recognized grants development and training firm, Mike DuBose brings readers an easy-to-understand book that reveals many of his company's tips on how to find, write, and evaluate successful grant programs.

With more than 50 years' combined experience among them, DuBose and co-authors, Anne Black and Martha Davis, are three of the country's most successful grantwriters, securing more than \$200 million in grants with a success rate of 90 percent.

Developing Successful Grants examines the issues most frequently raised by the more than 20,000 individuals trained by Research Associates. Its advice and instruction are the result of the company's extensive experience in the development and administration of hundreds of state, federal and foundation grants.

This book is a must-read for those who want to turn ideas into reality. Here are the keys to: Identify top funding sources to increase the likelihood of funding, Develop strong program models that lead to successful grant implementation, Design program evaluations that reflect well-planned programs, Create proposals that are both compelling and visually appealing, and Develop budgets that weather even the toughest reviewer.

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