

## Raving Fans: A Revolutionary Approach To Customer Service by Ken Blanchard and Sheldon Bowles | Summary & Analysis

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# Are You Looking To Optimize Your Business By Creating Loyal Customers?

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From the best selling book "Raving Fans: A Revolutionary Approach To Customer Service" by Kenneth Blanchard and Sheldon Bowles, Key Point Breakdowns has analyzed this book and broke down the main ideas to a high quality, quick and easy-to-read format for the Kindle. Optimizing your business with these approaches has NEVER been this easy! We have analyzed everything for author's audience so readers can utilize their techniques within 15 minutes.

**Warning:** Please note that this is an independent addition to "Raving Fans" that supplements your understanding to the original book. Be sure to purchase the original copy before buying this unofficial summary and analysis. The use of this analysis is meant to fill any gaps you may have had during reading and enhances your reading experience.

This book takes a creative look at the strategies and know-hows that aspirant organizations can employ to expertly maximize efficiency by building customers into Raving Fans.

## Within This 15-Minute Analysis, You Will Learn How To Optimize Your Business By:

- Learning How To Decide What You Want
- Learning What Your Customer Wants
- Applying The "One Percent" Rule For Your Customers
- And much, much more!

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